



TRAINEE SALES ADVISOR

PERSON SPECIFICATION

Creating Better Life Experiences.
One Home at a Time.

BLOOR HOMES[®]

Job title	Trainee Sales Advisor
Responsible to	Sales Manager

	ESSENTIAL	DESIRABLE
EXPERIENCE	<ul style="list-style-type: none"> • Previous experience in the working environment. 	<ul style="list-style-type: none"> • Previous experience in a customer service environment.
QUALIFICATIONS	<ul style="list-style-type: none"> • GCSE grade C or above in English and Maths, or equivalent. • Full driving licence. 	
KNOWLEDGE & SKILLS	<ul style="list-style-type: none"> • Outstanding people skills. • Effective time management skills. • Effective communication skills. 	<ul style="list-style-type: none"> • Effective negotiation skills. • Effective probing skills. • Customer service skills.
ATTRIBUTES	<ul style="list-style-type: none"> • Positivity and drive. • Target driven. • Self-motivated and focused. • Confident. • Strong team ethic. • Prepared to be accountable for own actions. • Good listener. • Professional manner. • Willingness to learn. • Flexible towards working hours. • Willingness to travel. 	